



End-to-End Sourcing

SHARPEN YOUR IT EXPENSES



WHAT DOES THE PROCESS LOOK LIKE?

As always, Acculus first seeks to understand your sourcing priorities. The following is an oversimplified overview of Acculus's End-to-End Sourcing: an RFx is created and sent to vendors. Then, vendor responses are graded. Once a vendor is selected, a contract is created and negotiated. Acculus utilizes internal procedures that ensure best practices, especially in regards to savings, vendor performance, and time.



WHY IS IT IMPORTANT?

While most companies have the manpower to handle sourcing themselves, it's often a mistake to keep it in-house. Without the know-how and subject matter expertise, the savings you hoped for from keeping it in-house end up disappearing with a bad price and/or contract, plus spending 2-4x as long figuring out a process yourself.



WHAT DOES END-TO-END SOURCING ENTAIL?

From start to finish, Acculus works with your team to source the right solution provider. Everything from creating an RFx, finding vendors and scoring responses, to the final contract negotiations.



HOW LONG DOES IT TAKE?

Sourcing can take anywhere from 1 - 4 months depending on the need of your company.

learn more

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